Gregory Fair is a highly experienced Business, Technology and Project/Program Management expert that has demonstrated the ability to lead complex business initiatives and diverse teams of professionals to new levels of success. Possessing strong business, client management, and technical skills with an impressive track record in critical program management for complex business initiatives. With the proven ability to successfully analyze critical business requirements, identify potential obstacles, develop innovative solutions to maintain forward momentum, and meet or exceed all milestones, deliverables and objectives.

Mr. Fair's specialty is managing complex, high-level projects or programs and getting results.

Currently seeking full-time, permanent W2, or long-term C2Cor 1099 Project/Program Management.

With diverse experience in the following areas, Mr. Fair would be a valuable asset to your organization:

- Project/Program Management
- Agile/Waterfall/Scrum/SDLC/Six Sigma
- Business Consulting
- Technology Consulting
- Government Contracting
- Team Lead/Group Management (up to 200 personnel)
- Software/Hardware Development
- Product Management, Development and Marketing
- I.T. Management
- Network Design
- Network Security
- Change Management
- Major Account Management
- Strategic Planning
- Business Development
- Marketing
- Relationship Management
- Contract Administration
- Policy Development and Implementation
- Education, Training, and Mentoring

Thank You

Gregory Fair
Website: http://www.gforcetechconsult.com/
Linked in   http://www.linkedin.com/pub/greg-fair/36/46/aaa

Gregory W. Fair
Sr. Project/Program Manager
6312 Seven Corners, Suite 245, Falls Church, Virginia 22044
LinkedIn (500+): http://www.linkedin.com/pub/greg-fair/36/46/aaa

Mr. Fair is an Executive-Level Project/Program Management professional with over 25 years of high level Project Management experience and has demonstrated the ability to lead complex business initiatives and diverse teams of professionals to new levels of success.

Mr. Fair's specialty is managing complex, high-level programs and delivering enterprise solutions that are complete, effective and intuitive, which are also easily deployed and adopted.

~ Project/Program Management ~

Project:	**Lifecycle:**	**Leadership:**
Agile/Scrum/SDLC/Six Sigma	Requirements Analysis	Cross-Functional Supervision
Custom Software Development	ROI/SWOT Analysis	Team Building & Mentoring
Systems/Network Engineering	Project Documentation	Client/Vendor Relations
System Migrations/Integrations	Testing/QA/Rollout/Support	Enterprise Communications
Enterprisewide Implementations	Training/Documentation	Executive Presentations
Business Strategy/Marketing	Change Management	Policy Development

~ Project/Program Scope ~

Business Projects:	**Technology Projects:**	**Other Projects:**
Business Development	Hardware/Software	Technology Consulting
Strategy/New Markets	Internet/S.E.O.	Marketing Initiatives
Change Management	I.T./Network/Cloud	Executive Missions

~ Experience – Gregory Fair ~

G Force Technology Consulting, Inc.   October 2001 – Present
Founder, C.E.O., Principal Consultant – Washington, D.C.

Providing technology, project, product and business process management support and leadership, Mr. Fair is an expert at translating technology initiatives into critical business solutions.

- Recently served as a Sr. Project/Program Manager for an enterprise software development for a Document Management initiative with The Department of Treasury. Managed a team of 5 Software Developers, 3 Treasury Six Sigma "Black" and "Green" Belt Project Managers, Prepared S.O.W., Weekly/Monthly Reports, Project Plans, Risk Management, Functional Requirements, Quality Control and System Design project documentation, also spearheaded initiatives with multiple Treasury divisions including the I.R.S., at the CIO and Deputy Secretary level. Delivered and implemented the proposed solution.
- Served on contract as C.I.O./Technology Director for a multi-state educational organization.
- Consulted for UPS, FedEx, Marriott, Hilton, Capital One, Bank of America, etc. on corporate web development, feature, functionality, UI and design initiatives.
- Served on contract as Director of Washington D.C. Operations for a Civil Engineering firm.
- Provided Web Presence Management for many local, national and global businesses.
- Provided Business, Technology, Strategy and Project/Program Management consulting.

Partial list of clients: http://www.gforcetechconsult.com/Clients.html

~ Early Career – Gregory Fair ~

Nortel Networks   June 1999 – September 2001
Major Account/Project Manager/Sr. Systems Engineer– Houston, Texas

- Designed and implemented multi-million dollar core router, switching and network security systems for complex multi-technology Carrier/Internet backbone networks.
- Served as Project Manager for several large-scale national and global initiatives, managed multiple Nortel Certified, CCNE and CCIE engineering teams (up to 100 Engineers).
- Nortel Certifications: NCTS, NCSE, NCDE, NCA, NSE.

Madge Networks   May 1997 – February 1999
Major Accounts Manager, Senior Systems Engineer – Boston, Mass., then Houston, Texas

- Hired specifically to manage 4 large critical (in jeopardy) accounts, Cigna, Aetna, G.E. Capital and TNRCC providing Critical Project and Account Management support.
- Sr. Project Manager for N.Y.S.E., Mayor Giuliani, B.M.W., Mercedes Benz, Banco Do Brazil, Alcon, Air France, Continental Airlines, and many other national/global projects.

Comlink, Inc.   September 1994 – May 1997
Senior Network Consultant/Field Service Manager – Marlboro, Mass.

- Lead a team of 20 Network Engineers, Consultants and Project Managers in the field.
- Designed, implemented and supported complex multi-technology telecommunications network environments using Cisco, Timeplex, Nortel, Alcatel, 3com, Juniper, etc.
- Developed and delivered several training courses on Project Management, Network Design, Systems Engineering, Business Consulting and Customer Service.

Timeplex, Inc.   September 1988 – July 1994
Network Consultant/Project Manager/Regional Manager – Washington D.C, then Los Angeles

- Regional Branch Manager for the Los Angeles region, managing a team of 20 to 30 Network Engineers, Project Managers and Account Executives.
- Lead a team of over 200 Network Engineers as onsite Sr. Project Manager for U.S. Sprint, which included the redesign and upgrade of Sprint's global backbone network (the Internet).
- Sr. Project Manager/Network Engineer for AT&T, F.B.I., State Department, Walt Disney, Blue Cross, American Express, Airbus, and many other major national/global projects.

U.S. Army – **Telecommunications**   April 1982 - April 1988
Network Technical Controller (MOS: 32D) – The Pentagon in D.C., and two overseas tours.

- Provided Network and Cryptographic Support for worldwide Top Secret networks for the DoD, C.I.A., D.E.A., F.B.I, N.S.A, The National Military Command Center (The War Room), The Joint Chiefs of Staff, The State Department, The White House, and many other government agencies. Honorable Discharge 1988, Security Clearance: Top Secret/SBI/SCI.

Education – Gregory Fair

Massachusetts Institute of Technology (M.I.T.)   -   Internet Design and Engineering
California Institute of Technology (Caltech)   -   Telecommunications Engineering
St. Petersburg College, St. Petersburg, Florida   -   Project Management/Business
*Plus many Business, Technical and PM courses and certifications (have certificates).

Website: http://www.gforcetechconsult.com/